

MINUTES OF THE THIRD MEETING OF THE FASA FOOD FORUM HELD ON THURSDAY 17 MAY 2018 AT THE OFFICES OF ADAMS & ADAMS, SECOND FLOOR, CORNER OF 5TH STREET AND FREDMAN DRIVE, SANDTON AT 12H00

1. The following franchise companies and service providers attended the meeting:-

Spur

Nazrana Hawa

King Pie

Thea Wilmans

Jimmy's Killer Fish & Chips

Aneez Amod

KFC

Akhona Qengqe

OBC

Tony da Fonseca

Franchise Association of South Africa

Vera Valasis

Guy le Ray-Cook – via Skype

2. Apologies were received from the following companies:-

3. Welcome and review of previous minutes

Nazrana Hawa opened the meeting, welcomed everyone and expressed her disappointment at the low attendance at the meeting.

She said she is planning on sending another email out to invite and remind some of the members to attend the forum's meeting regularly as their support is vital to the success of the forum.

She proposed that the forum's meetings be held every second month and Akhona Qengqe suggested that it is ensured that there is substance to the meetings.

It was agreed that Vera Valasis would approach Eugene Honey to draw up a

FRANCHISE ASSOCIATION OF SOUTH AFRICA (NPC)

Registration Number 91-05946-08

Office A7, Block A, Bradford House, 12 Bradford Road, Bedfordview, South Africa

Tel: +27116150359, Email: fasa@fasa.co.za, Website: www.fasa.co.za

declaration of some sort to ensure that the forum could not be accused of collusion. The document should describe what the forum should or should not be doing.

a. FFF's proposed Charter

Nazrana Hawa said Eugene Honey carried out certain amendments to the forum's proposed charter and it was sent to the forum members for comments.

Akhona Qengqe tabled her comments as follows:-

Point 5.2 – the duration of the term should be specified.

She said it was agreed that the fees would be paid on a project to project basis.

Point 4.4

Where information is being made accessible the POPI Act needs to be considered.

The chairman of the Forum must have an automatic seat on Exco.

Where the document refers to orientation of new members it must define what it being meant and who would take the new members through the process. Nazrana Hawa said her understanding is that new members would be brought up to speed on matters and be provided with all relevant correspondence possibly by Vera Valasis or the FASA team.

Akhona Qengqe went on to say that the matter referred to earlier regarding anti-competitive behavior should also be included in the charter.

b. Circulation of information

The POPI and Tax information to be circulated by Eugene Honey and Ian Jacobsberg was discussed and it was agreed that this would probably be more appropriate for the association and not the FFF.

c. Proposed amendments to the Liquor Act

Nazrana Hawa said it is crucial for the relevant restaurant and other members to submit their comments regarding the proposed amendments to the Liquor Act.

d. SA Council of Shopping Centre's Research Conference

Margaret Constantaras from ResearchIQ was approached regarding the three questions related to landlords.

Akhona Qengqe wanted to know how to deal with the survey but it was agreed that the matter should be discussed at the Exco meeting. Aneez Amod said the survey is a good thing as it brings in good PR for the association and he uses lots of information from the survey.

e. Questions posed by Manny Nichas

It was discussed that there has been a good response to the questions circulated

to the forum members and he said he would compile a document on the main issues raised. Nazrana Hawa called on the forum members who have contacts with landlords to assist Manny Nichas in setting up meetings with them.

f. Comments – Proposed minimum Wage Bill

Nazrana Hawa said she would follow-up with Nando's regarding the comments submitted by the brand. She said the majority of the forum members agreed not to submit comments.

g. Proposed amendments to the Liquor Act

Nazrana Hawa said Spur is waiting for feedback from their consultants but the forum really needs to get going and start working in the background on this matter. She could not provide the forum with timelines on the submission of comments but said the more information we can get in the meantime the better the forum's submission would be.

Akhona Hawa wanted to know how the forum could include the non-committee members but Nazrana Hawa said Leoni Ogle is sending information out to everybody. She undertook to send a request to the mailing list for everyone to participate.

h. Press release announcing the formation of the forum

Nazrana Hawa said the proposed press release is being considered as the forum needs to be careful about saying it is a lobby group but that it would be sent out within the next month or two.

4. General

Jayde Moita raised his concern regarding the safety of delivery drivers and said Domino's is taking quite a lot of strain regarding the general safety of their drivers. There has been quite a lot of high-jackings and robberies. He wanted to know if any of the other brands is experiencing the same thing.

Guy Le Ray-Cook wanted to know if it is only taking place in Gauteng but Jaye Moita said it is taking place across the country. Akhona Qengqe said KFC's delivery vehicles are not branded and they use an external party. Aneez Amod said their brand is battling more with accidents than high-jackings but they use MrD or Uber. He went on to explain that the additional costs through outside service providers are similar to the costs incurred in managing an in-house delivery service.

Nazrana Hawa said she would contact McDonalds to get their view in connection with this matter. She explained that Spur also switched to an external service provider. Jayde Moita said they have licence agreement constraints to consider.

Guy Le Ray-Cook said the landlord project is interesting and they have experienced that it is now a lot cheaper to get into regional shopping centres and perhaps landlords are struggling.

Nazrana Hawa said Spur is walking away from some deals as the landlords table

unrealistic rentals.

It was discussed that FASA should work on getting an invite to the SACSC's September conference for networking purposes. Guy Le Ray-Cook offered to attend if the conference is taking place in Cape Town. Nazrana Hawa and Akhona Qengqe said the forum must work on trying to get an opportunity to present on the challenges the industry is facing.

Upon Aneez Amod's question Nazrana Hawa said the proposed minimum wage bill was slowed down by COSATU but parliament said they want to work through the submissions so the implementation date may only be next year.

There were no further issues and the meeting concluded at 12h41.