



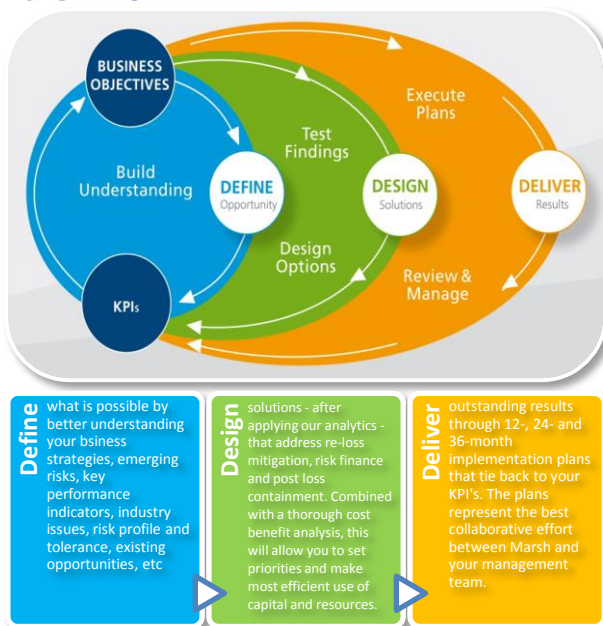
Marsh – the world-leading provider of Risk and Insurance services - is perfectly positioned to support Members of the Franchise Association of South Africa (FASA) to *manage* and *treat* all the known risks to Franchise business.

Risks faced by Business and by extension Franchising is growing exponentially in number and complexity. To stay abreast of this alarming reality and to facilitate business stability and sustainability, we need access to current information; and with Globalization this information needs to be gathered at source, given context, filtered for application and then made available instantly.

As part of a Global organization, we define, design and deliver our services and products to bring you the best available for the benefit of your business.

Practical Benefits

Marsh – 3D



Price Guarantee

In an increasingly fragmented Insurance market we have found it necessary to continuously review the sustainability of the available markets to ensure client demands and claims are met satisfactorily.

With access to a wide range of Insurers and Underwriting Agencies we *guarantee* an improvement in terms, on any written quote.

Service Delivery

With a dedicated professional looking after your portfolio, with the support of a technical team and our Insurer-partners, we are confident that we will be able to assist you to make decisions that could positively impact on the sustainability of your business.

Free On-Line Access (24/7/365)

Having access to policy-, claim and accounting information at a time preferred by a Franchisee and/ or Franchisor is achieved through our Web-service. Our service enables clients to:

- ✓ Submit claims
- ✓ Get quotes on their Insurance requirements
- ✓ Change their company or contact details
- ✓ Look at their portfolio of Insurance products
- ✓ Review their past- and future premium payments
- ✓ Get advice on Insurance related matters
- ✓ Access a range of benchmarks
- ✓ Access to Risk Management

Professional Products

We will tailor our core product suite to cater for your specific Franchise's needs, where necessary. Knowing that the cover available is the best on offer does provide one with peace of mind in the event of a loss.

Catering for unique risks faced by your Franchise can provide you with a competitive advantage.



OHSAct Training

Marsh Risk Consulting is able to assist Franchisees and Franchisors in their effort to abide by the ethical standards as laid down by FASA and the international franchise community by providing relevant safety and risk management training.

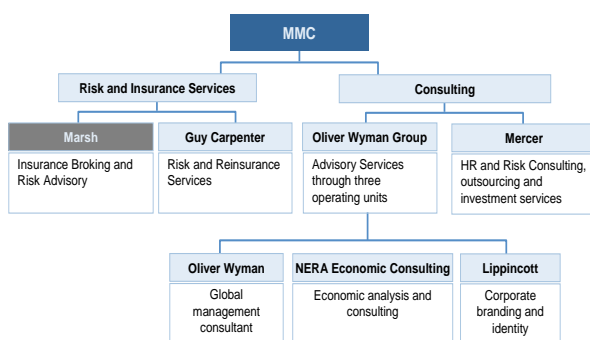
Marsh Network

With 14 branches throughout South Africa and a network of offices in 37 other African countries, we are able to provide continuous local service to all Franchisees.

Marsh Africa Corporate Profile

130+ Years of Excellence

Marsh's legacy dates back to 1871. Today, thousands of companies, including over 400 of the Fortune 500, enjoy the benefit of this legacy as clients of Marsh. We are the world's leading risk and insurance services firm with 24,000 employees and annual revenues exceeding ZAR35 Bn. We are a unit of Marsh & McLennan Companies (MMC), a global professional services firm with approximately 54,400 employees and approximately ZAR85 Bn in annual revenues. MMC's stock is listed on the New York, Chicago, and London stock exchanges. The diagram below displays the structure of MMC.



Marsh in Africa

Clients of Marsh currently operate in some 37 countries through the continent. In South Africa Marsh has a Pan-Africa coordination capability to support clients doing business throughout the region.

BEE Level 3 Contributor

Marsh (Pty) Ltd's Broad Based Black Economic Empowerment verification has been based on the Codes of Good Practice for Broad Based Black Economic Empowerment gazetted on 9 February 2007.

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